



# Scotch Frost Case Study

Dynamics Division

## COMPANY BACKGROUND

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Kick have been working with Scotch Frost since 1998, one of our longest and most loyal customers.

Established in 1967, Scotch Frost of Glasgow are one of the UK's longest established and leading suppliers to the specialist ethnic food sector.



## REQUIREMENTS

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Initially Scotch Frost approached us to come up with a solution to help modernise their business applications. We kicked things off back in 2010 by delivering Dynamics NAV into their business with the aim of helping the business day to day and meet their finance and operations requirements.

Operating on NAV2013, we originally consulted on, and then deployed their project to upgrade Dynamics Business Central. This allowed Scotch Frost to take advantage of Microsoft's latest functionality and technology.



## THE SOLUTION?

Our project with Scotch Frost included the following:

- / An upgrade from Dynamics NAV2013 to Dynamics Business Central
- / The latest versions of On Dynamics Telesales and Electronic Data Interchange (EDI) applications
- / Scotch Frost specific customisations delivered to facilitate the complexities of their multi-depot/multi-van route operation
- / Upgrade delivered within a limited time window to ensure maintenance of Scotch Frost's six days per week operation and simultaneously across all depots and subsidiary companies
- / Full Business Central training programme and ongoing support



**Anne Doherty /**  
**Director**

Our relationship with Kick is central to ensuring our business operations and finances are, from a technology perspective, operating efficiently. The upgrade project from NAV to Business Central was thorough, well planned and well executed, allowing us to continue focussing on providing a great service to our customers, safe in the knowledge that we are operating from a secure, scalable and modern technology platform.





## WHY KICK FOR DYNAMICS?

We're at the forefront of the Dynamics 365 evolution, delivering over 200 related projects in the past 12 months alone.

With over 300 years combined experience delivering transformational Microsoft solutions and accreditations including Microsoft Gold and Silver and Jet Elite Partner status, you can trust in our expertise - **we're here to help.**



**Kick**

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