

Coopers Fire Case Study

About Coopers Fire

Coopers Fire is an SME Manufacturing company located in Portsmouth. They are a leading manufacturer of essential Fire and Smoke curtain products. Established over 30 years ago, Coopers Fire has grown to circa 80 employees and distributes globally. Coopers Fire are committed to lead, innovate and manufacture fire protection equipment that fire professionals trust.

The Problem

During the due diligence process Coopers Fire were struck with a variant of the Onion Ransomware virus and after three attempts at bringing in specialists from more established IT Support Companies in the area, Curatrix Managed Security was called to assist.

Our Solution

Curatrix Engineers experience and ability to identify the strain of attack meant that we could deploy the most up to date security platform directly to their exchange server remotely and engage in the process of mitigation and reducing the threat. When Coopers Fire were hit by the Ransomware attack, Curatrix Technologies reacted quickly and efficiently to provide an in depth investigation into the strain and provided Coopers Fire with the ransomware variant, the potential infection routes used and instructions for cleaning and securing their infrastructure against further attack. Using this information, Coopers Fire were able to recover their Exchange 2007 infrastructure and have their users running again within the production environment. Upon completion of the investigation and as part of remedial works, Curatrix Technologies provided a compelling and attractive option for Coopers Fire to migrate their email infrastructure into Office 365.

As a result, Curatrix Technologies were able to propose a more cost-effective enterprise solution that increased overall performance, capabilities, management and reporting qualities for the company. SharePoint will play a huge part in the organisations ability to make document approval and storage more efficient and painless.

In addition, Coopers Fire now had the support behind the solution with a technical Service Desk single point of contact, underpinned by 24x7 escalation support through the Curatrix Technologies.



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Why Curatrix Technologies?

The introduction to Curatrix Technologies arose through a campaign using our professional sales team based in Langstone Technology Park specifically aimed at supporting local businesses in the immediate surrounding area. For Coopers Fire the locality offered a desirable starting point, as it offered a high-level partnership that could be verified by existing tenants within the Technology Park.



What Coopers Fire say about Curatrix...

"We started talking to Curatrix about moving our out-dated in-house Exchange system to Microsoft Office 365. Their attention to detail and expertise meant that when our Exchange server was hit by a ransomware attack, we asked them to assist.

Within an hour they had secured the system and over the next few days worked with onsite IT to ensure security loopholes were closed and offsite backups were created. Curatrix Technologies then successfully managed our transition to Microsoft Office 365 and have become an essential part of our IT strategy moving forward."

Chris Gittins, IT Manager

The benefits Curatrix Technologies delivered

Curatrix Technologies provided an 'at cost' Microsoft Office 365 supported with a full migration and tenancy support contract. This provides Coopers Fire with the ability to flex their licensing costs without affecting the support contract costs and enables holiday cover attributes for the single IT resource that Coopers Fire currently have.

The benefits of Office 365 are well documented, however our previous experience in delivering multiple licences to multi-site organisations meant a smooth transition to this excellent platform for Coopers Fire.

