



# Case Study: Laurence Simons

*When a specialist legal and compliance search firm, need pro-active, responsive IT Support, they rely on Freestyle IT*

## About Laurence Simons

Helping clients to find the best talent, Laurence Simons have been placing lawyers and compliance professionals, for over 30 years.

Working with companies to fill roles across 55 countries, they help ensure their long term success and deliver on career goals and development for candidates.



## The Challenge

The Freestyle IT approach always begins with dialogue, allowing us to **design, develop** and **deliver** the right solution, based on the strategic objectives of the company.

We sat down with the **CEO, Clare Butler** to talk through how the organisation as a whole, was currently configured.

Laurence Simons were looking for a trusted partner, who shared their approach. The business needed an IT Support Service which could deliver consistency and stability across their IT systems, during a **time of change** in the company as they underwent a management buyout. Choosing to work with Freestyle IT, they needed to ensure **a seamless transition from their previous supplier**, which we were able to provide reassurance around and to deliver.

## The Solution

- **Microsoft Office 365** - enabling the Laurence Simons team, wherever they were in the world, access to identical information and documentation and the ability to **collaborate in real-time**.

The reorganisation which the company experienced, during our initial phase of engagement, included an office relocation. Moving to collaborative working, allowed staff to login and start work straight away, wherever they were, thus minimising disruption and allowing for a seamless service provision, to their clients and candidates.

Freestyle IT delivered **webinar training**, helping the team to get to grips with the basics of Microsoft Office 365, as well as discover the full potential of the advanced functionality which it offers.

- **Microsoft Exchange Online and SharePoint Online** - facilitated Laurence Simons' ability to meet their tight deadlines for document transfer ensuring reputational consistency during this transitional period.
- **Email filtering** was integrated, minimizing the risk of spam and malware email reaching inboxes and negating the ensuing turmoil this could have created.



### Freestyle IT Services and ongoing IT Support

Freestyle IT provides ongoing IT Support to Laurence Simons, meaning that they can call our friendly IT Helpdesk, or they can contact us via our Support Hub on our website, whenever an IT issue gets in the way of business. They have the advantage of our 24/7 Proactive Monitoring, meaning we can identify and resolve system issues before they have an impact.

Regular strategic reviews allow us to meet with Laurence Simons and provide ongoing advice, as their trusted IT Partner.

*“My team’s experience of working with the Freestyle IT Helpdesk, has been fantastic. Their can-do attitude has meant that despite the variety of challenges, which we presented to them, they have always found solutions. They call back when they say they will which is wonderful, as in our experience with previous suppliers, this was not always the case!”*

**Clare Butler, Chief Executive Officer, Laurence Simons**

### Contact us today...

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