

Success Story

Breedon Aggregates Ltd's Telephony Solution

702
mobile users

30%
cost savings

550
connections

100%
complete solution

GOAL:

As a nationwide business, communication is crucial for Breedon Aggregates to be constantly connected. This is for both safety reasons, as well as functional purposes.



ESSENTIALS:

With over 550 connections over the UK, the solution needed to consider multiple network providers, to cover as many places as possible.

REQUIREMENTS:

Millgate were required to find the right solution, save costs, and provide the best coverage for a nationwide company as possible.

CHALLENGE:

Breedon Aggregates' previous service provider incurred high line rental charges and a lack of cross-network minutes. Users within the business struggled to receive network service.



SOLUTION:

Millgate conducted research into all users within the business, checking signals on multiple sites as well as producing a full tariff audit on each connection.



THE RESULTS:

Millgate saved Breedon Aggregates over 30% on their bills by utilising different products on each network, and placing each and every user on the correct tariffs for their specific part of the business.

About Millgate

Millgate help clients succeed by delivering tech products, services and solutions that actually work.

For more info, get in touch.

0114 242 7310 millgate.co.uk

